



Delivering quality business solutions, legal services and facilities

Who We Are

Ingenuity is a unique Project Management and Business Development Consultancy which specialises in providing optimum Strategic Planning, Business Development, Market Intelligence, Investor Relations, Legal Services and Compliant Facilities Delivery Services. The services are made available by a unique blend of expertise, provided by RT Coopers and Consulting First Limited.

Our Approach

Ingenuity delivers high quality business solutions, legal services and facilities to the life sciences sector, providing clients with a service that ensures that quality and project objectives are met.

The wide range of resources and skills within Ingenuity, coupled with an efficient management structure enables clients to access a unique range of services to meet their corporate goals.

Business Sectors

Biotechnology and Pharmaceutical Companies, Research Organisations, Universities, Associated Knowledge Based Companies and Companies requiring Inward Investment to the UK.

Our Philosophy

Working in partnership with our clients, our top priority is to understand our client's needs and deliver optimum solutions to the highest possible standards. Clients range from start-up operations and university spinouts to major international companies.

Companies can utilise the full range of services available or access individual services as part of a flexible menu, which is driven by the project's needs. This ensures that our clients always obtain the most cost-effective solution.

Our Services

- **Finance and Funding:** provision of funding, venture capital access, grant applications, investor relations and capital restructuring
- **Business Development:** strategic planning, product licensing, new sector entries and M&A
- **Market Intelligence:** therapeutic market reviews, competitor profiles, product profiles and matching potential partners
- **Law and Technology:** biotechnology, commercial law, IP prosecution and management, corporate transactions including mergers and acquisitions, employment law, data protection, pharmaceuticals and regulatory
- **Feasibility:** scope definition, costed options analysis, programming, establishment licenses and procurement advice
- **Project Management:** facilities for science, research, IT and offices, design and construction of workplace, fit out and capital projects
- **Inward Investment and Relocation:** a complete turnkey service and premises finding for all your UK requirements

Consulting First is based in London, Oxford and Winchester

Consulting First provides a wide ranging skills specific to needs of client organisations in the primary healthcare, biotechnology, pharmaceutical and research industries. Consulting First is dedicated to providing confidential, cost effective business solutions and project management and has achieved outstanding results as a provider of these services. Projects have been successfully delivered during the last 36 years. Based near Winchester with offices in London, Consulting First is a business generation, technical development and project management consultancy that work with universities, spin-out companies and commercial organisations in both the private and public sectors. The business development of Consulting First's work deals with the application of the many strategic aspects involved in the development of businesses within the UK and the company has the experience and vigorous innovative style to assist clients and established project teams.

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RT Coopers Solicitors is based in London

RT Coopers is a full service commercial law firm based in the City of London. The firm has established an enviable reputation by successfully serving International corporations, start-ups and not for profit organisations in a wide range of industry sectors. Some of these sectors include Life Sciences and Biotechnology, E-Business, Education, Information Technology, Leisure, Media and Entertainment and. We have developed a substantial reputation in intellectual property law, technology transfer, biotechnology and pharmaceuticals as well as expertise in corporate finance and commercial law. The firm draws upon the legal experience of the team to provide solutions to problems arising from complex corporate and commercial transactions in the life science industry.

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