

## Corporate Commercial

RT Coopers, provides a comprehensive range of legal services to companies entering into diverse commercial transactions such as:

- cross border transactions
- the licensing of products or brands
- the acquisition or selling of businesses or shares

- the formation of joint ventures or strategic alliances; or
- licensing of intellectual property rights (IPR's).

We are well placed to advise and assist start-ups and established businesses on a wide range of corporate commercial matters.

These include online contracts, company law, data protection, commercial contracts, information technology (IT), sponsorship and advertising agreements. We also undertake intellectual property (IP) and IT audits. Some of the services we offer are set out below.

### THE FIRM

RT Coopers, is a commercial law firm focusing on corporate commercial matters occurring in a range of industry sectors including, but not limited to, the

biosciences, chemical sciences, IT and pharmaceutical industries. We have highly qualified teams with the specialist understanding and experience necessary to

provide creative solutions to problems arising from complex IP and commercial law issues in any industry sector.

### SOME OF OUR SERVICES

We appreciate that good quality legal advice is crucial to technology-based and other companies wishing to exploit and/or license their products or inventions. It is essential that such companies obtain sound advice at the earliest stages of negotiations with third parties. We offer a complete service for all types of IP and commercial matters ranging from distribution and agency arrangements, branding, product licensing, and shareholders agreements through to private equity investments and venture capital.

Below are some examples of our expertise in corporate commercial:

- Agency Agreements
- Banking
- Biosciences
- Bonds, Guarantees and Standby Credits
- Branding
- Chemical Sciences
- Collaborative Agreements
- Company Law
- Competition Law
- Consultancy Agreements
- Corporate Finance
- Counterfeiting
- Data Protection
- Distribution Agreements
- Due Diligence
- E-Business
- Franchising
- Intellectual Property
- IP Audits & Licensing
- IT
- Joint Ventures
- Outsourcing
- Patents
- Pharmaceuticals
- Product Liability & Product Licensing
- Private Equity Investments
- Publishing
- Shareholders Agreements
- Sponsorships Promotions & Advertising

### OUR APPROACH

RTC provides specialists, high quality, co-ordinated, legal advice to a number of small and medium-sized enterprises (SME's), technology-based companies

and other established businesses. Our clients are from different industry sectors and we focus on their specific needs. We have teams of experts able to

clients in all of their corporate commercial matters including, advice on cross border transactions.

provide a comprehensive range of services to our

## OUR NETWORK & CONTACTS

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We offer an integrated package of services covering the legal, financial and commercial aspects of businesses. We work in conjunction with other professionals such as accountants, IT specialists and tax advisers.

- In particular, we work with a network of specialist law firms to provide advice on employment/labour law, tax and commercial property, in effect, creating a single point of contact for all areas of advice.
- For large transactional work, we would assemble a special team of corporate lawyers with the right expertise.
- With regard to the drafting of patents, we work very closely with a number of patent agents across a wide range of disciplines to provide an integrated service.
- For cross border transactional work, we have established close relationships with a number of global law and accountancy firms to provide the full range of services.
- We also have numerous connections with venture capital organisations and private equity investors and are able to effect introductions to varied sources of finance.

## OUR CHARGES

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We pride ourselves in offering good quality advice at competitive rates. We are flexible with regard to fees and are willing to negotiate deferred or contingency and equity stakes. We have devised special discount rates for start-ups.

## OUR TEAM

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Our team comprises a partner from RT Coopers, lawyers/partners, accountants, patent agents and consultants from the biotech, chemical, pharmaceutical, IT and legal sectors.

## CONTACT

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**DR ROSANNA COOPER CChem FRSC, BSc (Hons), Ph.D., Dip IP Law and Practice (Bristol)**

Dr Cooper is the managing partner of RT Coopers, Solicitors specialising in IP and commercial law. She studied for her Ph.D. in organic and medicinal chemistry at King's College, University of London and pursued her postdoctoral research with SmithKline Beecham (now Glaxo SmithKline). She later worked as a senior pharmaceutical and paper chemist for Eli Lilly and Hercules respectively. Dr Cooper specialises in IP in relation to the Biosciences, Chemical Sciences and Pharmaceutical industries. She regularly advises

clients on IP, IT, data protection and e-business. Her role also extends to drafting, advising and negotiating the IP and IT aspects of cross border corporate transactions such as joint ventures, strategic alliances, mergers and acquisitions and IPO's. She further advises and assists universities and spinout companies on technology transfer. Dr Cooper is a Fellow of the Royal Society of Chemistry. She is an associate member of the Chartered Institute of Patent Agents ("CIPA") and the Institute of Trade Mark Attorneys and a member of Licensing Executive Society. She is an accomplished speaker and writes regularly on intellectual property law, IT and e-business.



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Ó RT COOPERS, 2003 This Briefing Note does not provide a comprehensive or complete statement of the law relating to the issues discussed nor does it constitute legal advice. It is intended only to highlight general issues. Specialist legal advice should always be sought in relation to particular circumstances.